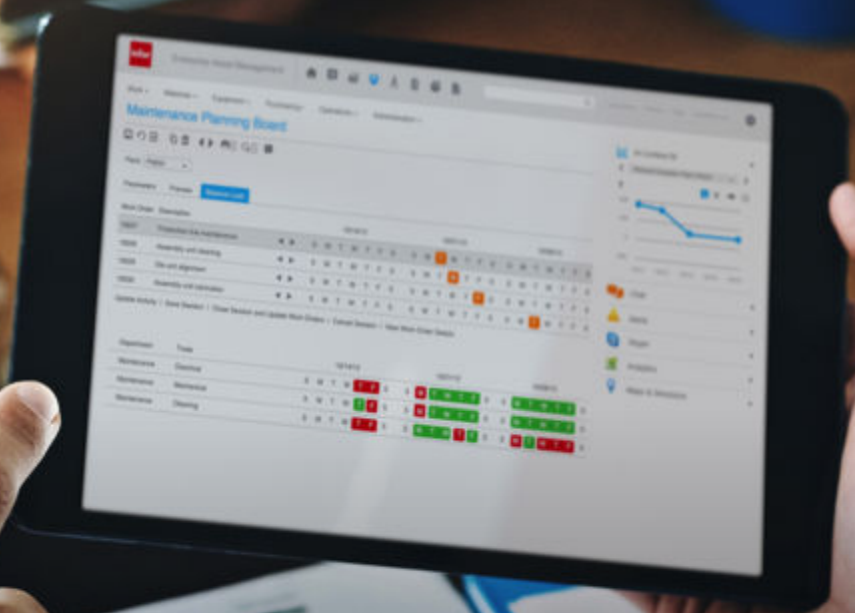


infor



Infor **CloudSuite** 

Intelligent solutions that drive productivity

# Industry-specific functionality powered on the cloud

Designed to provide an unmatched user experience, Infor CloudSuite™ solutions deliver industry-specific capabilities without extensive customizations or integrations. Infor® CloudSuite solutions combine the Infor cloud platform built on infrastructure services from Amazon Web Services® (AWS®), and Infor OS—enabling cloud applications to work collaboratively with each other and with legacy software.

By moving critical business applications to an Infor CloudSuite, businesses can take advantage of automatic upgrades that deliver the latest advances in enterprise functionality. As users become more productive, technology teams can spend less time managing software deployments and customizations—and everyone can focus on more strategic initiatives.

Keep applications current and connected, leverage powerful functionality, and optimize critical business processes, with Infor CloudSuite.

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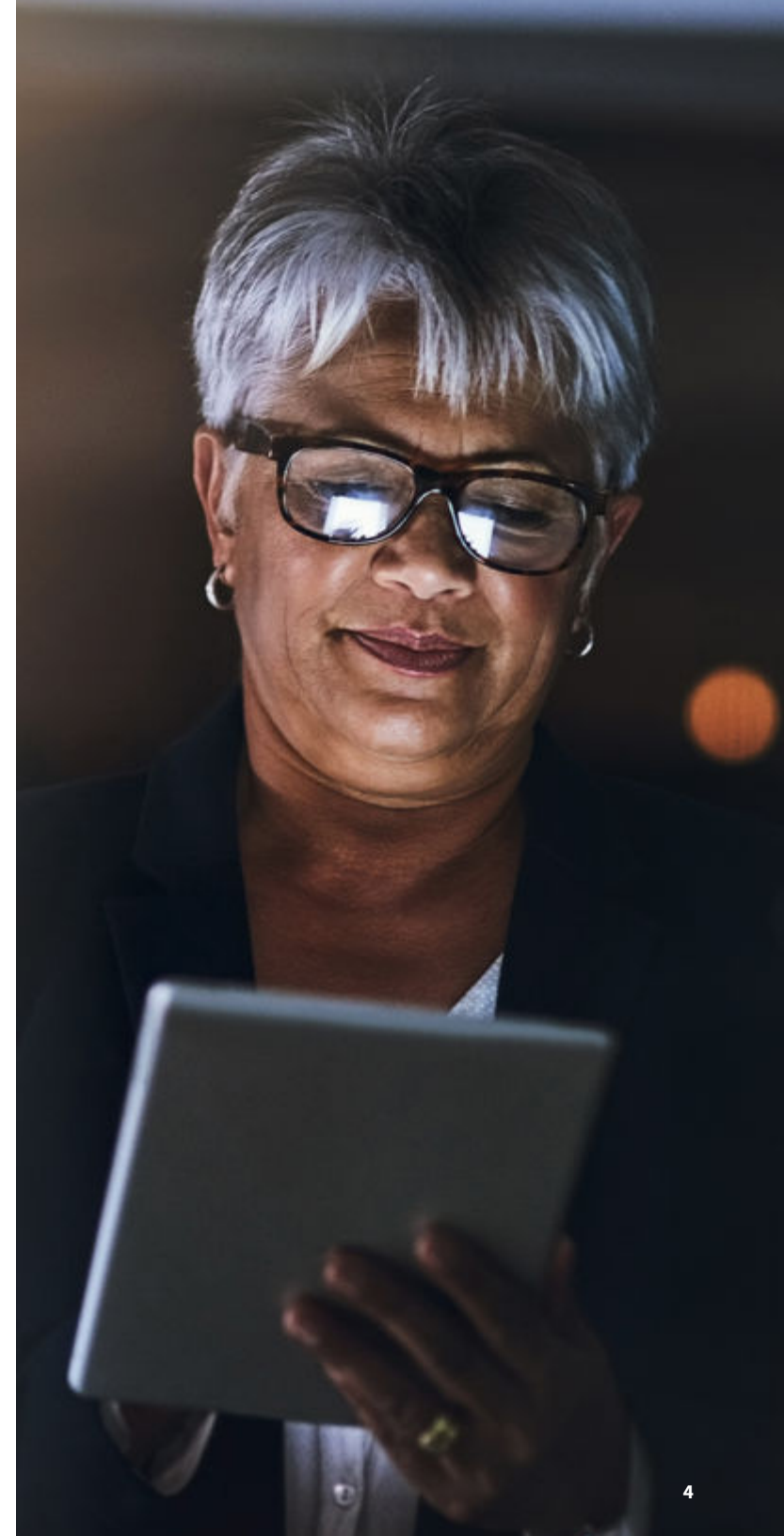
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# Constant innovation

Specialized by industry, Infor CloudSuite solutions are built for the cloud to enable global business, networked analytics, and a user experience that can be augmented by artificial intelligence.

## **Infor CloudSuite solutions help organizations:**

- Stay current on the latest versions of their software.
- Allow users to access applications on any device anywhere.
- Scale cloud services to handle usage peaks and valleys.
- Reduce total cost of ownership and capital investment.
- Integrate cloud and on-premises applications with pre-built APIs.
- Connect data across cloud and legacy applications for enterprise insights.
- Democratize analytics for better decisions.





“ There is a clear desire throughout the business to not only establish new processes, but optimize how we do business. To do this, we recognize the need to standardize on a single platform that is built for our industry and delivers relevant functionality via the cloud. That led us to Infor, and this extended investment.”

CHRIS SMITH

CIO, Speciality Steels

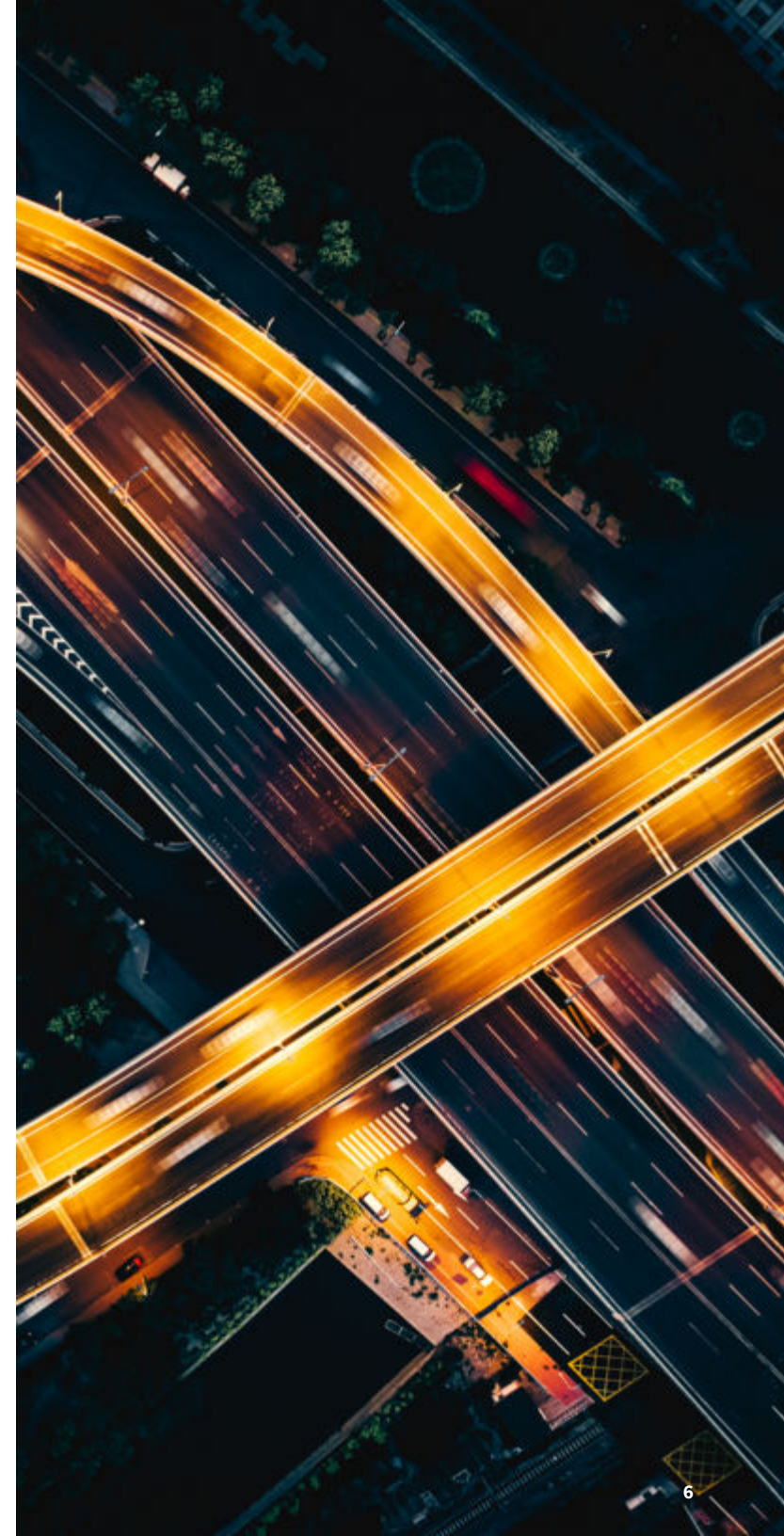


# World-class infrastructure

The Infor cloud is built on Amazon Web Services (AWS), the market leader for cloud-based infrastructure as a service (IaaS) and platform as a service (PaaS) for over 10 years. Leveraging Amazon's multi-billion dollar annual R&D investment in technology, allows Infor to focus on its core mission of building critical capabilities into our applications.

Infor has partnered with AWS to deploy Infor CloudSuite solutions in more than 20 AWS regions and 61 availability zones across the globe—and that footprint continues to grow to meet customer requirements.

Infor CloudSuite solutions are designed to run seamlessly across multiple availability zones with active/active high-availability clustering. This means that customers will experience minimal impact from any unplanned outages or system loads.



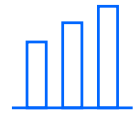
# Productivity delivered



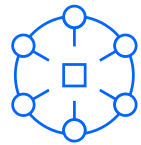
**INDUSTRY**



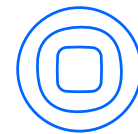
**CLOUD**



**ANALYTICS**



**NETWORK**



**ARTIFICIAL  
INTELLIGENCE**



**VALUE AS  
A SERVICE**

# Supporting modern users— today and tomorrow

Infor CloudSuite solutions leverage modern technology to help organizations create the efficiencies they need today to achieve future growth, and can be extended with artificial intelligence and the world's largest commerce network.

## **Delivering pre-built industry capabilities**

- Prepackaged workflows, content, integrations, and analytics are designed with industry best practices based on decades of experience and thousands of implementations for faster and simpler deployments.

## **Driving business agility with cloud design**

- Connected cloud applications deliver a simplified user experience, data aggregation, and workflow integration with fewer customizations, lower TCO, elastic computing power, hyper scaling, automatic upgrades, and a data lake.

## **Revealing actionable insights**

- Infor Birst®, an enterprise business intelligence (BI) and analytics platform, helps businesses make accurate, data-driven decisions by unifying global and local data without physical replication. Prepackaged industry and role-based content automatically surfaces to users in context.

## **Extending the enterprise with networked commerce**

- Infor CloudSuite solutions accelerate innovation and time to market with virtual vertical integrated, self-orchestrating value chains—leveraging data that companies need to run their supply chains for end-to-end visibility.

## **Unlocking business potential**

- Infor Coleman® AI Digital Assistant is a context aware collaborator that automates repetitive tasks; and an intelligent advisor that anticipates, recommends, and derives insights.

## **Prioritizing time to value**

- Infor's service delivery methodology delivers accelerated productivity and ensures customers realize maximum value from their technology investment.



# Take a closer look

The industry-driven functionality in each CloudSuite delivers a comprehensive technology platform of services to choose from which serve as a unifying foundation for your entire business ecosystem.



## **Infor OS**

As a comprehensive technology platform available for all Infor CloudSuite solutions, Infor OS provides an enhanced enterprise experience, with seamless integration across Infor and non-Infor products.



## **Enhanced enterprise experience**

Infor OS centralizes access to applications, using single sign-on, providing organization-wide visibility into real-time information and streamlining communication across the business.



## **Seamless integration**

Infor and third-party enterprise systems can easily integrate—whether in the cloud, on-premises, or in hybrid deployments—while eliminating information silos with Infor's advanced integrated PaaS solution and API gateway.



## **Transformational data as a service**

Provide data acquisition technologies and a unified repository for capturing enterprise data. Infor's data lake ensures data fidelity, governance, security, and access.

# Take a closer look (Continued)



### Artificial intelligence

Transform historically complex AI technologies (natural language processing, intelligent automation, and machine learning) into valuable and attainable enterprise goals.



### Extensibility

Organizations can rapidly develop robust enterprise capabilities based on their needs. Whether it's an intuitive consumer-grade web interface, a high-productivity form, or a business process to replace customizations, Infor's developer tools can help create the right experience with minimal coding.



### Data and system governance

Infor's governance, risk, and compliance (GRC) software helps organizations navigate the complexities of effective governance by monitoring regulatory and statutory standards and proactively updating critical applications. Infor provides a localization services platform for e-auditing, tax reporting, banking, statutory reporting, trade statistics reporting, tax calculation, and e-invoicing for Infor CloudSuite solutions.

\*Solutions described on this page are optional



“ With the size and efficiency of the operation, economies of scale are achieved, and value can be passed on to end consumers like us. We now have an outstanding disaster recovery approach and are HIPAA compliant. We are confident our data is more secure in the Infor Cloud.”

**BILL HOFRICHTER**

Chief Operating Officer, Concordia Plan Services

**CONCORDIA**   
**PLAN SERVICES**

# Enterprise analytics, powered by Infor Birst

Infor Birst®, a next-generation BI and analytics platform, gives organizations the power to analyze the latest trends, understand what's driving their businesses, and make quick and informed decisions.

By automating complex and time-consuming data integration, Birst significantly reduces the risk of errors, shortens implementation times, and eliminates the need for manual processes to extract analytics data. Birst's native cloud-based, multi-tenant architecture delivers the cost savings, agility, and reliability that only the most modern BI platforms can deliver—and that today's nimble enterprises need to compete.

A modern, big-data architecture utilizes the Infor Data Lake to source data for the hundreds of dashboards and reports and thousands of metrics that deliver enterprise analytics across Infor's CloudSuite solutions.

- Infor CloudSuite data is ingested into the data lake.
- Birst connects to the data lake and uses automated data refinement to create the required dimensions, metrics, and semantic layer.
- Analytics built by Infor's industry analytics experts can be easily accessed by business users via browsers, Birst's mobile app, and the Infor portal.

Infor provides ready-made industry-specific data models, dashboards, and reports—compared to other solutions that typically require users to build these items from scratch. By creating a single, unified platform to analyze, support, and execute decisions, Birst delivers an unrivalled level of business insight to help organizations understand and adjust to new business conditions and opportunities.



# Infor CloudSuite

Simplify your company's complex deployments with Infor CloudSuite. With core ERPs and high-value extension applications, each CloudSuite provides proven solutions built on industry best practices.

## ■ M A N U F A C T U R I N G

### **CloudSuite Automotive**

This comprehensive suite for automotive manufacturers and suppliers provides deep capabilities for the management of production, quality control, customer relationship, and materials.

### **CloudSuite Aerospace & Defense**

Built on A&D-industry best practices, this suite provides capabilities for product design, program management, regulation compliance, and supply chain visibility.

### **CloudSuite Industrial Enterprise**

This cloud-based software solution, with Infor LN at its core, helps boost performance and efficiency to improve customer engagement, operations, and the supply chain.

### **CloudSuite Industrial**

Designed for both discrete and process manufacturers, this end-to-end ERP solution provides tools to increase customer service, improve production and quality, better coordinate aftermarket service and maintenance, and collaborate more effectively.

## ■ E N E R G Y   A N D   N A T U R A L   R E S O U R C E S

### **CloudSuite Chemicals**

Designed to be the technology backbone chemical manufacturers need to modernize their business, the suite delivers proven ERP capabilities across all major segments of the industry.

## ■ DISTRIBUTION

### **CloudSuite Distribution Enterprise**

This scalable ERP solution provides the unique inventory and warehouse management, financials, multi-channel sales orders, purchasing, and value-add capabilities that large wholesale distributors need for a true global reach.

### **CloudSuite Distribution**

Built for distributors, this comprehensive ERP solution delivers proven capabilities in inventory management, order processing, pricing and rebates, supply chain and procurement, value-add, and financials.

### **CloudSuite Equipment**

Designed for equipment sales, rental businesses, parts sales, and service centers, this fully integrated ERP solution provides end-to-end visibility and capabilities into virtually every facet of the equipment business—from planning and scheduling to production to field service and more.

## ■ CONSUMER PRODUCTS

### **CloudSuite Food & Beverage**

This modern ERP platform provides food and beverage manufacturers proven tools they need to accelerate global supply chains, help bring new products to market faster, and implement efficiencies across the enterprise.

### **CloudSuite Fashion**

This integrated, configurable solution suite manages the entire fashion process—from design, source and distribute, to manufacturing, private brand retail, and wholesale.

## ■ SERVICES INDUSTRIES

### **CloudSuite Corporate**

Built for enterprise-sized companies, this comprehensive, proven, ready-to-run cloud solution provides a mobile-first design, open source compatibility, and robust integration capabilities that make modern ERP a reality.

### **CloudSuite Healthcare**

Designed to meet the needs of modern healthcare organizations, this ready-to-run cloud solution delivers real-time visibility and proven capabilities in financial management, supply chain management, and human capital management.

### **CloudSuite Public Sector**

Along with collaboration tools and powerful middleware that connects various systems, this ready-to-run solution for public entities provides capabilities for financial and revenue management, HR and payroll, procurement, asset management, and more.

# Delivering productivity with Infor Agility

Infor Agility is Infor's innovative service delivery model that impacts all aspects of Infor's customer life cycle. It is guided by decades of successful ERP implementations and has been continuously refined with the goal of delivering implementations on time and on budget, ultimately delivering faster value for our customers. Infor Agility combines aspects of agile methodology with advanced implementation accelerators, process intelligence tooling, a data migration factory approach, testing as a service, consumerized learning, and managed services options.

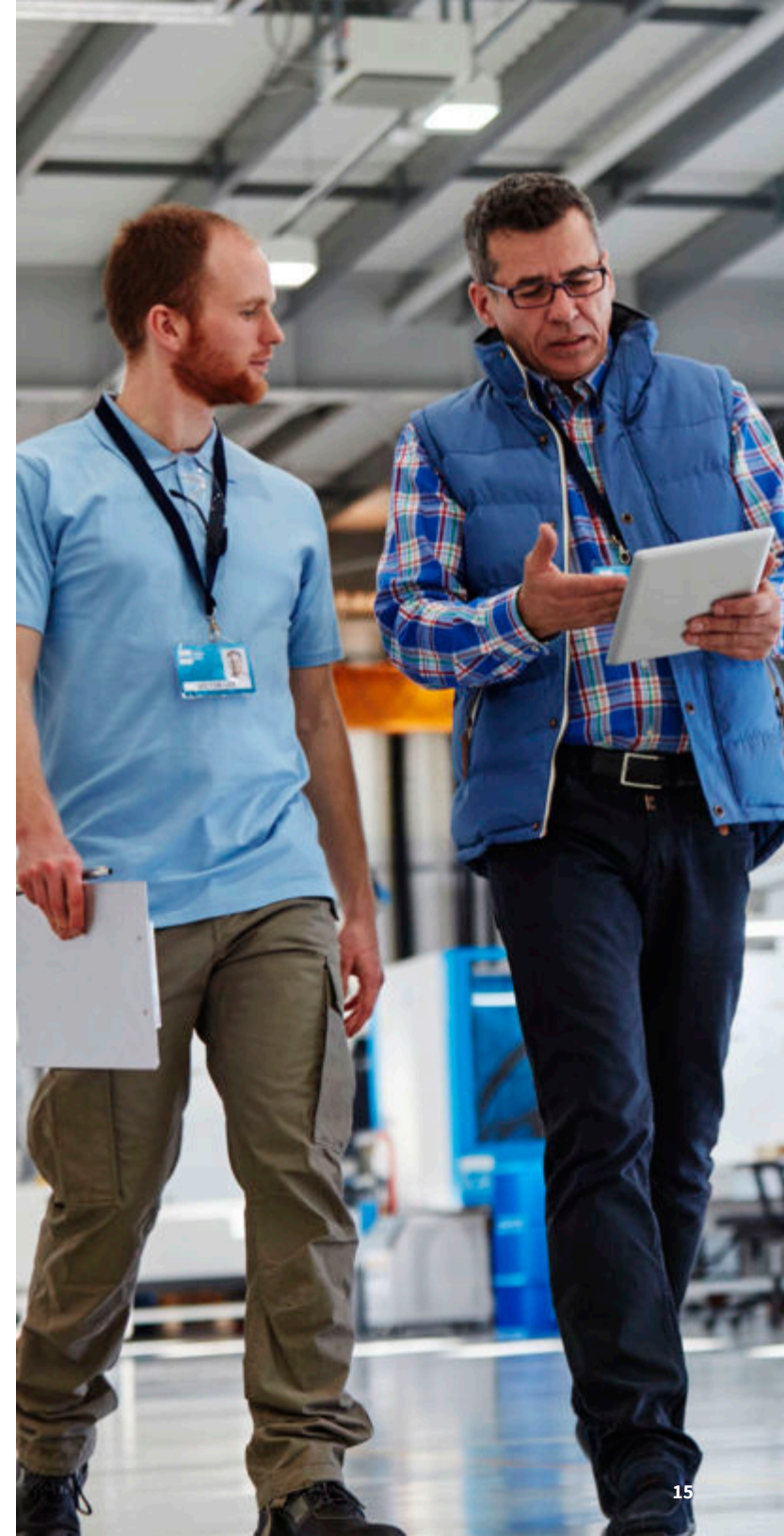
## Implementation accelerators (IA)

IAs are industry-focused, preconfigured, yet flexible processes based on Infor application suites. They are designed to deliver core industry-leading business processes, along with application configurations, implementation playbook, tools, and templates. These will deliver a prescriptive, repeatable process that will drive predictable results while helping to lower risk and increase time to value for Infor customers.

## Business process assessment (60:30:10) approach

Infor believes that "not all business processes are created equal." Our strategic 60:30:10<sup>®</sup> approach allows us to clearly identify, by leveraging a detailed IA Business Process Assessment workshop, the processes that are most important in helping our customers differentiate themselves and deliver maximum value. This model allows us to deliver our industry CloudSuite solutions with most of the necessary processes already built in and ready to adopt; about a third of the remaining processes are refined/configured to suit the needs of our customers; and the final layer receives the most focus, to truly make our solutions a competitive differentiator for the customer's business.

- **60%**—These are core industry-leading processes delivered in the form of our pre-configured implementation accelerators. Customers can easily adopt these with very little effort, spending time primarily on only the validation of these core standard IA processes. These core processes are adopted "as is."



- **30%**—These are the processes that truly enable differentiation for our customers. We work with our customers to configure these processes, providing specific guidance on how to optimize their solution. While this phase takes a little more time and effort, it allows us to provide options that our customers can tailor and configure to best fit their specific business needs.
- **10%**—These processes are where we spend the most time and resource capacity. Focusing on those processes that are highly differentiating/unique to our customers, the objective is to enable them to help make dramatically better business decisions and provide a better experience to their customers.

By eliminating the need for any customized work within the 60% of the processes, we are able to free up time to collaborate with our customers and focus on the 30% (differentiating) and 10% (unique) processes and help our customers achieve a better business outcome.

### **Data migration**

The risks and costs of do-it-yourself data migration may not be clear until it's too late. Too many in-house migrations lead to go-live delays, or worse, production problems resulting from poor data migration.

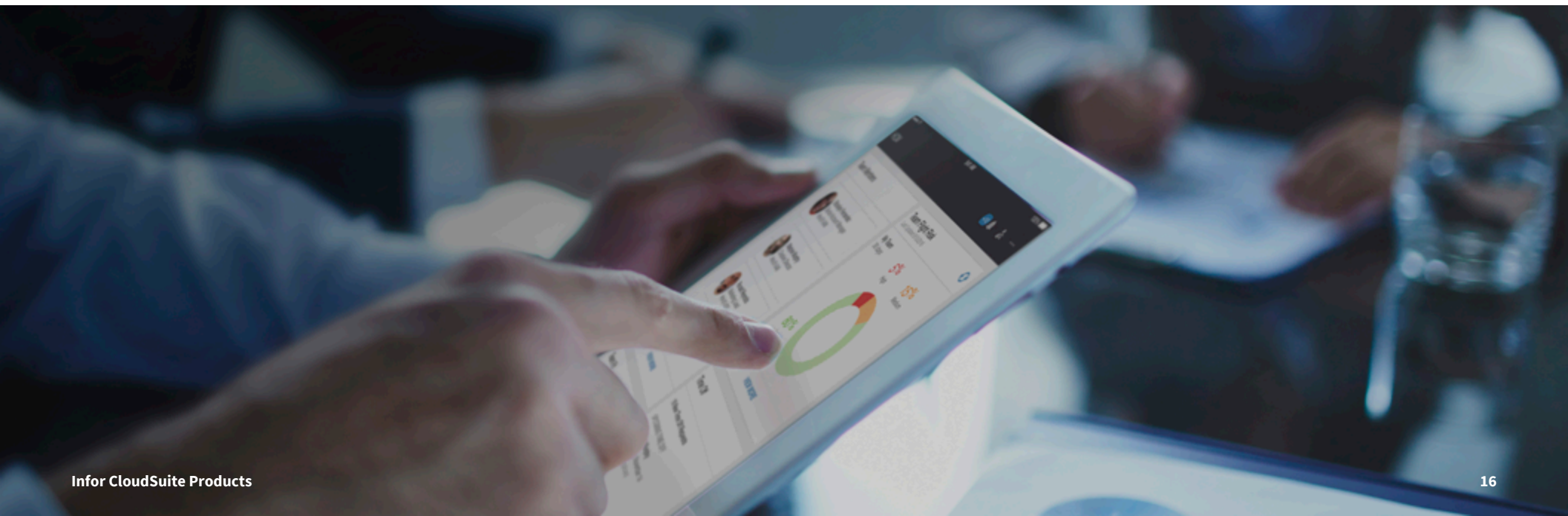
Infor Data Migration services use established methodologies to successfully, accurately, and quickly complete critical, customer data migrations. This proven service helps to eliminate costly in-house errors, ensures implementation stays on track, and sets a solid foundation for future data management processes.

### **Consumerized learning**

Infor's consumerized learning is an innovative approach that provides a personalized enterprise learning environment. Users can consume training in a variety of formats that are modern, easy to use, and delivered in an embedded, contextualized, consumer-grade user experience.

### **Managed services**

When the implementation is complete, customers want to concentrate on running their businesses. Infor Managed Services allows them to do just that. With a service agreement tailored to their specific requirements, customers will benefit from increased productivity and a reduced total cost of ownership.







“ Expanding our relationship with Infor was an easy choice as we strive to provide our teams with innovative, modern tools to make day-to-day tasks more efficient. We will retire more than a dozen mission critical systems into a single, cloud-based offering from Infor that will drive the digital transformation critical to our business.”

MIKE RODGERS,

Senior vice president of digital and technology solutions, Pilot Flying J

**Pilot FLYING** 

# The last upgrade you'll ever need

To drive business agility, networked analytics, and an engaging user experience across the enterprise, Infor CloudSuite solutions:

- Free customers from upgrade installations and testing
- Include essential industry-specific capabilities out of the box
- Leverage Infor OS for cross application collaboration
- Are natively designed for the AWS platform to deliver optimum performance

Built for the cloud—built for your industry. Infor CloudSuite solutions are the last upgrade you'll ever need.

**Transform your business with Infor CloudSuite solutions.**

[LEARN MORE ↗](#)





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**About Infor**

Infor is a global leader in business cloud software specialized by industry. Over 65,000 organizations in more than 175 countries rely on Infor's 17,000 employees to help achieve their business goals. Visit [www.infor.com](https://www.infor.com).

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