

Star Cutter Leads the Cutting Tool Industry and Trusts CloudSuite Industrial (SyteLine) ERP in Their Multi-Site Environment



Facts at a glance

Solution: ERP, CPQ

Products: CSI SyteLine ERP, CPQ, QCS, Credit Card Interface

Industry: Precision Cutting Tools

Location: Multi-Site, USA & Mexico

Headquarters: Farmington Hills, MI, USA

"The flexibility of Cloudsuite Industrial allows us to make necessary changes as our Company structure expands."

— Julie Grimm,
VP of Business Information Systems,
Star Cutter Company

About the company

Star Cutter Company was founded in 1927 by Howard B. Lawton and Frank Burgess in a leased portion of a building on Epworth Boulevard in Detroit, Michigan. During this first year of operation Star Cutter Company employed ten employees. Star Cutter Company has developed into a world leader in the cutting tool industry with over 500 employees working in six manufacturing facilities within five manufacturing divisions. Each manufacturing facility specializes in producing a specific type of product or service: solid carbide cutting tools, carbide blanks and preforms, gundrills, gear cutting tools, and 5-axis CNC tool and cutter grinding machines.
www.starcutter.com

Challenges

- Needed ability to configure very complex quotes quickly and error free.
- Required the ability to support both centralized and decentralized customer service and finance operations.
- Required ability to consolidate not only the manufacturing facilities financials, but also other holdings.
- Wanted a single system that could support both domestic and international operations.

Benefits

- 17 sites were live on CloudSuite Industrial (SyteLine) ERP in less than a year.
- CloudSuite Industrial (SyteLine) ERP addressed all key issues and requirements identified.
- The implementation was performed on time and under budget.
- CSI SyteLine has positioned the company for present and future growth.
- A consulting partner in Godlan that has scalability to meet growth demands.

"Product configuration has allowed us to better capture all of our costs as we determine the optimum pricing for our Engineer to Order products."

— Julie Grimm,
VP of Business Information Systems,
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