

# Star Cutter Leads the Cutting Tool Industry and Trusts CloudSuite Industrial (SyteLine) ERP in Their Multi-Site Environment



## Facts at a glance

**Solution:** ERP, CPQ

**Products:** CSI SyteLine ERP, CPQ, QCS, Credit Card Interface

**Industry:** Precision Cutting Tools

**Location:** Multi-Site, USA & Mexico

**Headquarters:** Farmington Hills, MI, USA

*“The flexibility of Cloudsuite Industrial allows us to make necessary changes as our Company structure expands.”*

— Julie Grimm,  
VP of Business Information Systems,  
Star Cutter Company

## About the company

Star Cutter Company was founded in 1927 by Howard B. Lawton and Frank Burgess in a leased portion of a building on Epworth Boulevard in Detroit, Michigan. During this first year of operation Star Cutter Company employed ten employees. Star Cutter Company has developed into a world leader in the cutting tool industry with over 500 employees working in six manufacturing facilities within five manufacturing divisions. Each manufacturing facility specializes in producing a specific type of product or service: solid carbide cutting tools, carbide blanks and preforms, gundrills, gear cutting tools, and 5-axis CNC tool and cutter grinding machines.

[www.starcutter.com](http://www.starcutter.com)

## Challenges

- Needed ability to configure very complex quotes quickly and error free.
- Required the ability to support both centralized and decentralized customer service and finance operations.
- Required ability to consolidate not only the manufacturing facilities financials, but also other holdings.
- Wanted a single system that could support both domestic and international operations.

## Benefits

- 17 sites were live on CloudSuite Industrial (SyteLine) ERP in less than a year.
- CloudSuite Industrial (SyteLine) ERP addressed all key issues and requirements identified.
- The implementation was performed on time and under budget.
- CSI SyteLine has positioned the company for present and future growth.
- A consulting partner in Godlan that has scalability to meet growth demands.

*“Product configuration has allowed us to better capture all of our costs as we determine the optimum pricing for our Engineer to Order products.”*

— Julie Grimm,  
VP of Business Information Systems,  
Star Cutter Company